**Questions:**

1. How did the **Green Deal** scheme impact your industry/field?
2. What, in your opinion, caused the scheme to fail short of its targets?
3. What were the strengths of Green Deal? Weaknesses?
4. How did the **Green Homes Grant** and its subsequent sudden halt impact your industry?
5. What, in your opinion, caused the scheme to fail?
6. What were the strengths of the Green Homes Grant? Weaknesses?
7. What do you think were the main barriers to bigger uptake/popularity of the schemes?
   1. Administration
   2. Communication and engagement with homeowners
   3. Engagement with industry and support with technical and non-technical skills?
   4. Financing models
   5. Misunderstanding the motivators for green retrofits?
8. Do you consider the policy landscape stable?
9. How receptive were the politicians to stakeholders’ voices during the design of the schemes? During its implementation?
10. What would a successful energy efficiency scheme be like in the UK?
11. What kind of financing type would be most fitting your industry/field?

**Extra questions for industry representatives:**

1. Qualifications and training – how much time/effort/money does it take to get certified for GHG?
2. What should be the role of the Government in providing training to installers?
3. Do you have any experiences with Green Homes Grant Skills Training?